

9 Must-Haves for Global Trade Success

How close are you to a smarter, faster, more resilient global trade operation?

If you're managing global trade with spreadsheets, siloed tools, or outdated systems, there's a better way. This checklist takes you through what modern trade leaders are doing and how Oracle Fusion Cloud Global Trade Management (GTM) and Redwood can help you get there.



Regulatory Confidence

Can you screen every transaction for restricted parties automatically?

You should be able to. Oracle GTM runs the checks as soon as the data hits. No delays. No blind spots. Redwood helps you configure it so it fits your workflow.

Are your product classifications accurate and current across all countries you ship to?

If you're still handling this manually, it's a risk. Oracle GTM automates classifications and validations while Redwood makes sure it's tailored to your specific product mix and markets.

Do you manage licenses and trade documents in one place without last-minute scrambles?

Oracle GTM keeps everything tied to each shipment in real time. Redwood connects the dots between your compliance data and your other systems, so nothing falls through the cracks.



Cost & Margin Awareness

Do you know the full landed cost of a shipment before it moves?

Oracle GTM gives you a real-time cost simulator that includes duties, taxes, freight, and fees. Redwood makes sure it's built into the way your teams plan and source.

Are you actively using trade agreements to lower duty costs?

Oracle GTM flags eligible products and helps you qualify them. Then you can work with your suppliers to collect the right documents, so you can apply those savings.

Are you tracking duty drawbacks or bonded warehouse activity in a way that helps you reclaim costs?

Many companies miss the mark here. Oracle GTM automates the tracking. Redwood builds the process and reporting so your team can act on it without digging.



Operational Agility

If a regulation changes tomorrow, how quickly can you respond?

Oracle GTM gets daily regulatory content updates. Redwood sets rules so changes trigger the right actions in your systems.

Are your supply chain, compliance, and finance teams using the same data and tools?

Oracle GTM and OTM share a data model. Redwood ensures each team sees what they need, when they need it.

Can you generate compliant customs filings without re-keying or workarounds?

You can. Oracle GTM supports global declarations and AES-certified filings. Redwood connects it to your shipping data so documents are ready when needed.

Ready to close the gaps?



Start with the checklist.

Use it to quickly assess where your team is solid and where there's room to improve.



Talk to Redwood.

We'll help you figure out what it would take to move from reactive to ready when it comes to trade.



See what others are doing.

We can walk you through real-world examples of how Oracle GTM is solving these challenges today.

When you're ready, head to our [GTM page](#) to learn more or get in touch.